

# CUSTOMER TESTIMONIAL: NAUTILUS INTERNATIONAL HOLDING CORPORATION



## CUSTOMER PROFILE

**Industry:** Maritime Services & Port Operations

**Employees:** 200+

**Operations:** US-Wide Operations

**Solution:** EHS Insight Safety Management Platform

## SUMMARY

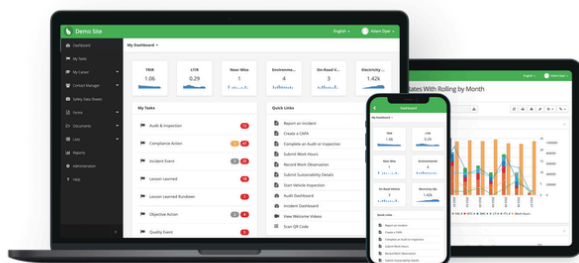
Nautilus International Holding Corporation oversees business administration and management services across a family of maritime-focused subsidiaries — including Metro Ports, Metro Cruise, Metro Events, and Terminal Security Solutions — operating in complex, high-risk environments where safety is non-negotiable.

## CHALLENGES

Before EHS Insight, Nautilus faced several operational safety challenges common in dynamic maritime and port environments:

- Fragmented safety data across subsidiaries, limiting visibility and slowing risk response.
- Inconsistent safety reporting and program execution, hindering enterprise-wide safety performance tracking.
- Need for proactive risk management, rather than reactive incident handling, in a diverse set of safety-critical contexts.

These obstacles made it difficult for safety leaders to unify processes and drive consistent safety outcomes across multiple operational locations.



## RESULTS AT A GLANCE

- **Eliminated fragmented safety processes**, creating a unified view across all operations.
- **Measurable reductions in incidents** through a shift to proactive risk management.
- **Stronger compliance outcomes** with centralized tracking and consistent standard-setting.
- **Real-time visibility** gave leadership the data needed to act on safety performance.
- **Year-over-year improvements sustained** by modernized processes and broader employee protection.

*“Safety is non-negotiable for us. EHS Insight has helped us centralize our safety data, streamline reporting, and improve how we see and act on risk — even with our diverse and complex operations.”*

— Bobby Oberlechner, M.Ed., CSP

Nautilus International Holding Corporation

## SOLUTION

Nautilus selected EHS Insight to centralize and streamline its safety management practices, enabling a more proactive safety culture:

### Centralized Safety Data

The platform brought incident, audit, and compliance data from across subsidiaries into a unified system — enabling structured analysis and stronger oversight.

### Streamlined Incident Reporting

Digitized reporting replaced manual processes, empowering teams to log and resolve safety issues quickly and accurately.

### Enhanced Risk Visibility

Custom dashboards and reports gave leadership real-time insights into risk trends and compliance status across operations.

### Proactive and Preventative Approach

With accessible data and automated workflows, safety teams were able to shift focus toward anticipating and mitigating risk before incidents occur.

## RESULTS & KPI'S

Nautilus realized meaningful improvements after deploying EHS Insight:

### Improved Incident Performance

Teams significantly reduced safety incidents by building systematic, proactive processes that replaced disparate, disconnected practices.

### Stronger Safety Leadership

Centralizing data and empowering staff with transparent reporting strengthened leadership's ability to make timely decisions.

### Consistent Safety Program Delivery

Safety protocols aligned across subsidiaries with shared definitions of risk and performance expectations.

### Boosted Confidence Across Teams

Employees and leaders alike gained trust in the safety system, knowing they had the right tools and information to support safer operations.

## CONCLUSION

EHS Insight helped Nautilus International Holding Corporation modernize its safety processes — eliminating silos, improving visibility, and enabling a proactive safety culture that drives measurable reductions in incidents and stronger compliance outcomes. Across its maritime-focused operations, the organization is now better equipped to protect employees, uphold safety standards, and sustain performance improvements year-over-year.

[Watch the full testimonial here](#)

